



**WTNA**  
**WESTERN TREE NUT ASSOCIATION**



*“Growing Together,  
Shaping the Future  
of Tree Nuts.”*

# 2026 ANNUAL MEETING

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## JUNE 10 - 12

Hosted In Conjunction  
**WEST COAST NUT**



**ROGER A. ISOM · WTNA PRESIDENT /CEO**



**KIRK SQUIRE · CHAIRMAN**

# WESTERN TREE NUT ASSOCIATION

## Dear Members and Guests,

Welcome to the 2026 Western Tree Nut Association Annual Meeting and Trade Show, presented in partnership with \*West Coast Nut\*. We're excited to gather once again to enjoy great fellowship, bring key speakers in to discuss current important topics, and share our commitment to continue to work tirelessly to support the livelihoods of those in the tree nut industry.

Our growing membership now exceeds 250, encompassing growers, hullers, and processors of almonds, pecans, pistachios, and walnuts, along with 179 Associate Members who provide vital services and supplies. We are deeply grateful for your continued support, especially through recent challenges. Your trust allows us to advocate effectively on your behalf and deliver critical programs including regulatory compliance, air permits, safety training, food safety audits, and more.

Over the past year, WTNA has risen to meet every challenge—from defending the use of key pesticides, fighting numerous overburdensome safety regulations, to responding to FSMA's pre-harvest water requirements and the ongoing rodent issue on the west side of the valley. We've continued to lead efforts on the Water Blueprint and prepared a record number of Authority to Construct (ATC) applications, as well as developed and delivered more safety and food safety programs than ever

before. No one else in the industry offers the breadth and depth of services that WTNA provides.

Our legislative efforts have also expanded. In the past year, we hosted several tours for state legislators, including Assemblyman Jose Solache, Assemblywoman Esmeralda Soria, Assemblyman David Tangipa, Assemblyman Patrick Ahrens, Senator Jerry McNERney, and Assemblywoman Ally Macedo. With all of the new legislators, these outreach efforts are more critical than ever to ensure our industry's voice is heard.

As always, we want to extend our heartfelt thanks to our Annual Meeting Sponsors. Their support is essential to the success of this event. We encourage all attendees to express their appreciation and, whenever possible, to do business with those who stand with us. We look forward to a successful and productive meeting. Thank you for joining us, and please enjoy your time in beautiful Monterey.

Sincerely,

*Kirk Squire*  
Chairman

*Roger A. Isom*  
President/CEO

## JASON SCOTT · WEST COAST NUT PUBLISHER

As the publisher of West Coast Nut magazine, I would like to extend my gratitude to WTNA for letting us co-host at this year's annual conference and extend a warm welcome to everyone attending.

Both organizations have worked hard to create a memorable experience full of fun, networking, good food, important information about the challenges we face in the tree nut industry and what's being done to move the industry forward.

I would like to thank all of our exhibitors and sponsors who have supported this year's conference; you make this conference possible. Please join us in thanking them by visiting with them often throughout the duration of the conference.

I hope you have a great conference, thank you for attending the 2026 WTNA Conference and reading West Coast Nut Magazine.

*Jason Scott*  
Publisher/CEO



## STAFF

**Roger A. Isom**  
President/CEO  
roger@wtna.org

**Priscilla Rodriguez**  
Assistant Vice President  
priscilla@wtna.org

**Christopher McGlothlin**  
Assistant Vice President of Technical Services  
chris@wtna.org

**Rita Ruiz**  
Safety and Food Safety Specialist  
rita@wtna.org

**Esmeralda Miranda**  
Safety and Food Safety Specialist  
esmeralda@wtna.org

**Michelle Franco**  
Bookkeeper / Administrative Assistant  
michelle@wtna.org

**Mandy Vang**  
Office Assistant  
mandy@wtna.org

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# MEETING AGENDA

## Wednesday, June 10th, 2026

Monterey Conference Center - Stevenson Terrace

5:30 pm Welcoming Reception

7:00 pm Dinner "On Your Own"

## Thursday, June 11th, 2026

Golf Tournament Location - Quail Lodge Golf Course

9:00 am WTNA Golf Tournament

Monterey Conference Center - Serra Ballroom

11:00 am Exhibitor Set-up Begins

4:00 pm Exhibits Open - Serra Ballroom

5:00 pm WTNA Annual Meeting Reception - Serra

Ballroom

6:30 pm WTNA Annual Meeting Dinner - Steinbeck

Ballroom

6:30 pm Welcome

Kirk Squire, Chairman, WTNA

6:40 pm West Coast Nut Welcome

Jason Scott, Owner, WCN

6:45 pm Dinner

7:30 pm President/CEO Remarks

Roger Isom, President/CEO

7:45 pm Entertainment - Live Music w/ Decades

9:30 pm Evening Wrap-up & Closing Remarks

Kirk Squire, Chairman, WTNA

## Friday, June 12th, 2026

Monterey Conference Center - Steinbeck Ballroom

7:30 am Exhibit Opening - Serra Ballroom

8:00 am Welcome and Introductions

Kirk Squire, Chairman, WTNA  
Breakfast is Served

8:10 am Breakfast Conference Sponsor Comments

Ryan Bakke, Forsberg .Inc

8:20 am WTNA Financial Report

Todd Landry, Spafford & Landry

8:30 am SB 54 - Single Use Packaging Regulation

Abby Taylor-Silva, Kahn, Soares & Conway

9:00 am A View From the Capitol - Problem Solvers Caucus

Assemblyman Juan Alanis  
Assemblywoman Esmeralda Soria

9:40 am Break & Exhibits - Serra Ballroom

10:20 am Economic Outlook for Tree Nuts

David Magana, Senior Analyst, RaboResearch Food & Agribusiness for North America

10:55 am West Coast Port Updates

Ron Brown, Port of Oakland  
Gene Seroka, Port of Los Angeles

11:25 am Regulatory and Legislative Update

WTNA Staff: Priscilla Rodriguez, Assistant Vice President; Christopher McGlothlin, Assistant Vice President of Technical Services; President/CEO Roger A. Isom

11:55 am Board Actions and Closing Remarks

Kirk Squire, Chairman, WTNA

12:00 pm Adjourn

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June 9-11, 2027

Monterey Conference Center

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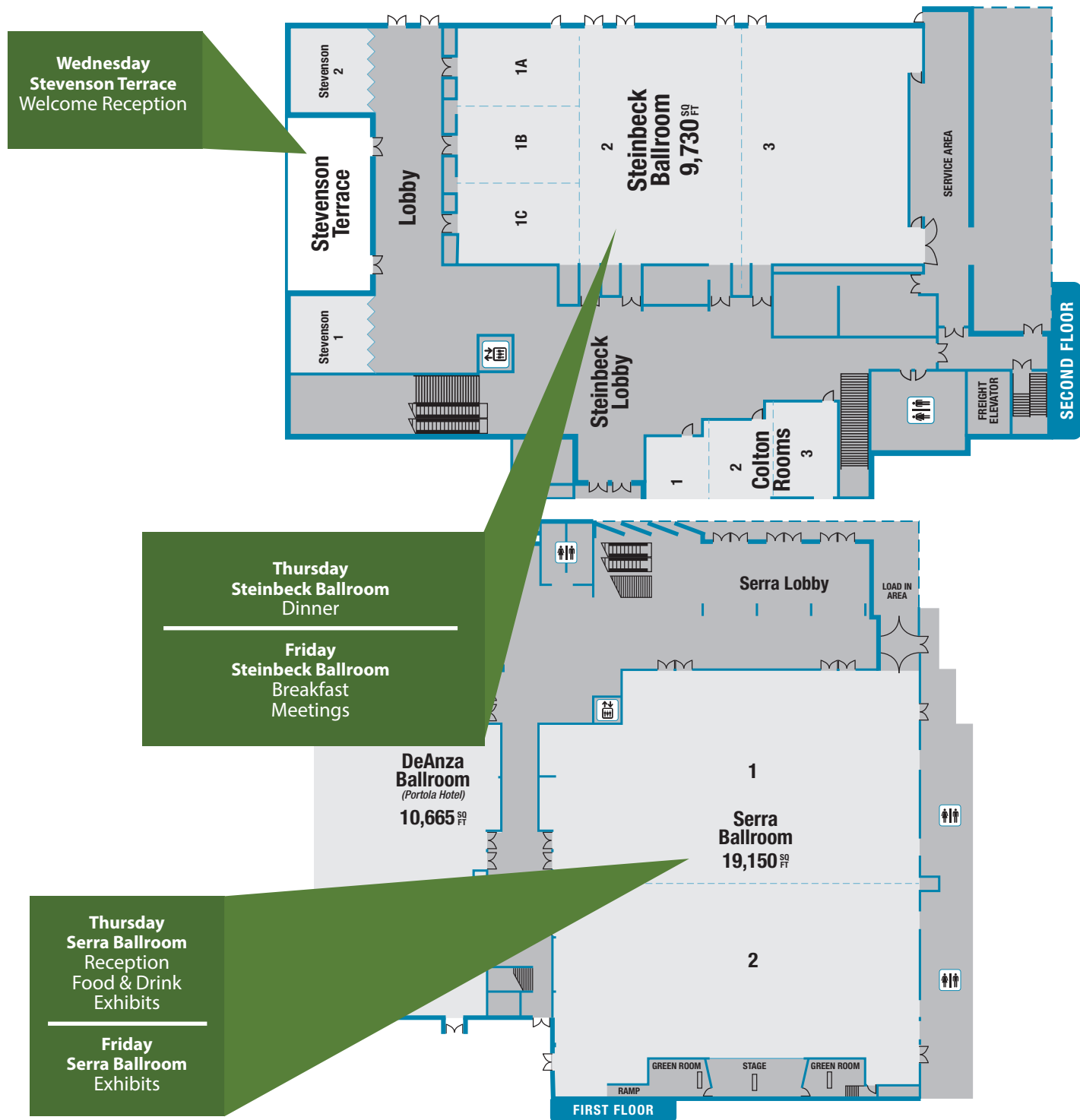


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## ASSEMBLYMAN JUAN ALANIS

California Assembly District 22

Juan Alanis began a career in public service on his 21st birthday when he proudly pinned on a badge as a law enforcement officer. For nearly three decades, he has dedicated his life to protecting others. Juan has received three awards for saving the lives of others, including a decoration for rescuing a child whose father was trying to burn down a house with his daughter inside it.

The newly created 22nd Assembly District is more than just borders on a map; for Juan, it is home. It is where he married his wife, Barbara. It is where they raised their three children. It's where he has worked as a peace officer, protecting and serving in nearly every community in Stanislaus County over the course of his career.

In the legislature, Juan hopes to bring his Pub-

lic Safety expertise to Sacramento, providing a voice of reason & common sense to the capitol. In addition to helping shape policy that makes Californians safer, Juan will fight to reduce the cost of living for working-class families, protect the Central Valley's water rights, and be a true champion for the 22nd District's Agricultural & Business communities.



## ASSEMBLYWOMAN ESMERALDA SORIA

Assemblywoman, District 27

Assemblywoman Esmeralda Soria serves as California's 27th Assembly District Representative, serving several communities in Fresno, Madera and Merced Counties. The Assemblywoman is currently serving in her 2nd term as Representative for Assembly District 27. Assemblywoman Soria currently serves as Chair of the Agriculture Committee, and has held that position since 2023, she was recently reappointed as Chair by Speaker Robert Rivas in January of 2025. Soria also serves as a member of the Governmental Organization, Banking & Finance, and the Economic Development, Growth & Household Impact committees.

A first-generation American and daughter of farm workers, Assemblywoman Soria knows firsthand about hard work and sacrifice, having worked alongside her parents in the Central Valley's agricultural fields throughout her childhood. She then worked her way through college and law school. She was born and raised in the Central Valley. Prior to her work in the Assembly, Soria served as an educator, community advocate, and Fresno City Councilmember. During her service in the Assembly, Soria worked quickly to address serious issues facing the Central Valley. In 2023, Assemblywoman Soria authored AB 112, securing \$300 million dollars for the Distressed

Hospital Loan Program, which helped disperse those funds to hospitals throughout the state at risk of closing or closed, and seeking to reopen. Over \$50 million of that money would go to saving the Madera Community Hospital, a critically needed hospital in the Central Valley that had announced it was closing in 2022. Assemblywoman Soria also helped to secure \$20 million dollars for flood recovery efforts in the community of Planada after unprecedented storm surges hit the area in 2023.

She resides in Fresno with her husband Terance, their 5 children, and her dog Buddy.



## EUGENE SEROKA

Executive Director, Port of Los Angeles

Gene Seroka is the Executive Director of the Port of Los Angeles, the busiest container port in North America. The Port has experienced a series of record-breaking performances since his appointment, which was confirmed by the Los Angeles City Council in June 2014. In addition to multiple monthly and quarterly cargo records, the Port of Los Angeles has set two new milestones during his tenure: The first port in the Western Hemisphere to process 10 million Twenty-foot Equivalent Units (TEUs) in a 12-month period in June 2021 and 1 million TEUs in a single month in May 2021.

As chief of America's top port, Seroka is responsible for managing a \$2.6 billion budget, advancing major capital projects, growing trade volume and promoting innovative, sustainable practices that strengthen the region's economy. Under his direction, the Port has taken a leadership role in adopting cutting-edge technologies to improve the reliability, predictability and efficiency of the flow of cargo across global seaborne trade.

While serving as Executive Director, Seroka has been appointed to serve on five

federal committees to enhance the speed and efficiency of cargo movement and supply chain optimization, including the Office of the U.S. Trade Representative Intergovernmental Policy Advisory Committee, U.S. Department of Commerce Advisory Committee on Supply Chain Competitiveness, U.S. Maritime Administration Marine Transportation System National Advisory Committee, Federal Maritime Commission Supply Chain Innovation Team and U.S. Department of Transportation Bureau of Transportation's former Port Performance Freight Statistics Working Group.

Seroka currently serves as Vice President for North America of the International Association of Ports and Harbors and on the Boards of Directors for the Alameda Corridor Transportation Authority and Los Angeles Area Chamber of Commerce. He is Chairman of the Executive Board for the USC Global Supply Chain Institute and serves on the Northwestern University Transportation Center Business Advisory Council.

Seroka holds an MBA and Bachelor of Science in Marketing from the University of New Orleans.



## RON BROWN

Port of Oakland

Ron Brown is a Port of Oakland professional and focuses on transportation logistics, international trade, and supply chain management. For more than two decades, he has helped US Ag exporters

work through trade restrictions, equipment availability, Port congestion, and many other issues.



## ABBY TAYLOR-SILVA

Managing Director of Regulatory Affairs, KSC

Abby Taylor-Silva joined KSC in 2025 as the firm's Managing Director of Regulatory Affairs. Abby previously served as the Executive Vice President of the California Agricultural Leadership Foundation, a non-profit public benefit corporation that supports leadership development for members of the agricultural industry. The Foundation supports the longest continuously operating leadership educational experience of its kind in the United States, and is widely regarded as the premier program, in its niche, in the world. She is a proud alumnae of the Foundation's Class 45.

Prior to joining the Foundation, Abby spent two decades working on behalf of growers, shippers and processors on the Central Coast of California. In her various roles with the California Strawberry Commission, Ag Against Hunger, and the Grower-Shipper Association of Central California she engaged on a variety of issues, including water supply and quality, food safety,

sustainability, crop input management, community hunger solutions, and various industry-wide philanthropic endeavors.

Abby is a native of Monterey and San Benito counties, coming from a family of diversified farmers who operated in Monterey County for over 50 years. As a graduate of UC Davis, she received a bachelor's degree in Political Science and minored in Agricultural and Managerial Economics. She also received her master's degree in Business Administration from St. Mary's College of California's.

Abby is the Past President of the Rotary Club of Salinas, of which she has been a member for 20 years. She is also a member of the Dean's Advisory Council for the College of Agriculture & Environmental Sciences at the University of California, Davis and the College of Science Leadership Council at California State University, Monterey Bay.



## DAVID MAGAÑA, PH.D.

Senior Vice President and Senior Analyst for Rabobank's RaboResearch Food & Agribusiness Group

Based in California, David is responsible for covering and analyzing the U.S. and North American fresh fruit, vegetable, and tree nut industries. David Magaña has a strong background and experience in agriculture. Prior to joining Rabobank, he served as deputy director of economic research for FIRA - Banco de Mexico, one of the most important agricultural banks in Latin America, where he

conducted analysis on the agricultural sector for over a decade. Magaña also has experience as a professor at Tecnológico de Monterrey, where he taught economics and applied econometrics for seven years. David earned his bachelor's degree in Agribusiness from Universidad Autónoma Chapinigo. He also earned his master's degree and his Ph.D. in Agricultural Economic from Texas A&M University.



## ROGER A. ISOM

President/CEO, WTNA

Roger is President/CEO of the California Cotton Ginners and Growers Association and Western Tree Nut Association. He brings over 30 years of regulatory and legislative advocacy experience, specializing in environmental and safety matters. Roger's responsibilities include the management of both Association's staff and day-to-day operations. Roger is also the President of the Ag Energy Consumers Association (AECA).

## PRISCILLA RODRIGUEZ

Assistant Vice President, WTNA

Priscilla is the Assistant Vice President of the organization. As Assistant Vice President, Ms. Rodriguez handles regulatory and legislative issues, with a focus on water and food safety matters, as well as working on some air quality and safety matters. Priscilla stills assists in safety and first aid/CPR trainings and safety plan preparation for our members. As Assistant Vice President, Ms. Rodriguez also has some administrative duties, including overseeing the Annual Meeting and Membership Events. Ms.

Rodriguez is also a Board Member of the Ag Energy Consumers Association (AECA) and San Joaquin Valley Water Blueprint. Priscilla is a graduate of California State University, Fresno with a degree in Mathematics. Ms. Rodriguez is bilingual and comes to WTNA from the Friant Water Authority where she worked for eight years. She is a recent graduate of the California Agricultural Leadership Foundation Program as a member of Class 50.



## CHRISTOPHER MCGLOTHLIN

Assistant Vice President of Technical Services, WTNA

Chris is a graduate of California State University, Fresno with a degree in Political Science. Mr. McGlothlin's first job out of college saw him working in Washington DC as an intern for Congressman Devin Nunes. As Assistant Vice President of Technical Services, Mr. McGlothlin is responsible for overseeing several issues including water quality, greenhouse gas and air quality issues. He assists members and clients in the development of Spill Prevention Control and Countermeasure Plans, assists in yearly emissions testing and reporting for Air Curtain Burner usage, assists in reporting member fleets for the

newly developed Advanced Clean Fleets rule, develops and submits applications for equipment upgrades and throughput increases for several local Air Districts, as well as covers numerous legislative issues as well as helps in membership development. Mr. McGlothlin currently sits on the AgOne Foundation Board of Directors, and is also an Industry Alternate for the Air Pollution Control District's Citizens Advisory Committee. Chris is also a graduate of the 2020-2021 Almond Leadership Program, and a graduate of Class 52 of the California Ag Leadership Foundation.

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Central California Almond Growers Association (CCAGA) is a non-profit grower-owned hulling and shelling cooperative governed by a member-elected Board of Directors. With 378 members ranging from Merced to Tulare counties, our primary goal is "adding the greatest potential value to members' product with the highest quality, service and integrity."

## CHANDLER AUTOMATION

1425 Thompson Ave, Santa Cruz, CA 95062  
Tel: (408) 891-0575  
Contact: Sean Chandler  
Email: [Sean@chandler-automation.com](mailto:Sean@chandler-automation.com)

Chandler Automation serves the tree nut industries' processing and packaging needs. Providing cutting edge technology, from optical sorting to robotic palletization, we provide a hands-on, full service and personal approach to improving performance and efficiency throughout your production facility.

## CLA

915 Highland Pointe Drive, Suite 300, Roseville, CA 95678  
Tel: (916) 724-6828  
Fax: (916) 784-7850  
Contact: Preston Cardinet, CPA  
Email: [preston.cardineta@claconnect.com](mailto:preston.cardineta@claconnect.com)  
Website: [www.claconnect.com](http://www.claconnect.com)

CLA exists to create opportunities for our clients, our people, and our communities through industry-focused wealth advisory, digital, audit, tax, consulting, and outsourcing services. Whether your needs are local or abroad, we promise to know you and help you. CLAconnect.com Investment advisory services are offered through CliftonLarsonAllen Wealth Advisors, LLC, an SEC-registered investment advisor.

## CONSTELLATION

1310 Point St, Baltimore, MD 21231  
Tel: (831) 247-2723  
Contact: Nicole Maddox  
Email: [nicole.maddox@constellation.com](mailto:nicole.maddox@constellation.com)  
Website: <https://www.constellation.com/>

Constellation is the nation's largest producer of clean, carbon-free energy and a leading supplier of energy products and services to companies across the United States, currently serving approximately 2 million residential, public sector and commercial customers, including more than three-fourths of the Fortune 100. As a trusted electricity and natural gas supplier in California for over 28 years, we help our agricultural and food processor customers proactively develop more cost-effective energy management strategies to achieve budget certainty, mitigate price volatility and operate more efficiently and sustainably.

## COPPERPOINT INSURANCE COMPANIES

8050 N. Palm Avenue, Suite 300, Fresno, CA 93711  
Tel: (559) 646-4243  
Contact: Lindsay Noorigian  
Email: [lnoorigian@copperpoint.com](mailto:lnoorigian@copperpoint.com)  
Website: [www.copperpoint.com](http://www.copperpoint.com)

Founded in 1925, CopperPoint Insurance Companies is a western-based super regional commercial insurance company and a leading provider of workers' compensation insurance solutions. Agricultural operations first trusted their workers' compensation needs to us in 1928. CopperPoint is purpose-built and committed to meeting the evolving needs of our partners and policyholders through comprehensive insurance solutions and risk management and loss control services, combined with industry expertise and a drive to find the right solutions. At the heart of everything we do is a person. A partnership with CopperPoint means a new standard of service excellence at heart.

## CORTEVA AGRISCIENCE

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Website: [www.corteva.com](http://www.corteva.com)  
Contact: Jill LeVake  
Email: [jill.levake@corteva.com](mailto:jill.levake@corteva.com)

Corteva, Inc. is a global pure-play agriculture company that combines industry-leading innovation, high-touch customer engagement and operational execution to profitably deliver

solutions for the world's most pressing agriculture challenges. With some of the most recognized brands in agriculture and a technology pipeline well positioned to drive growth, the company is committed to maximizing productivity for farmers, while working with stakeholders throughout the food system as it fulfills its promise to enrich the lives of those who produce and those who consume, ensuring progress for generations to come. More information can be found at [www.corteva.com](http://www.corteva.com).

## DALE BRISCO INC.

2132 S. Temperance Ave, Fowler, CA 93625  
Tel: (559) 834-5926  
Contact: Jamie D. Brisco  
Email: [sales@dalebriscoinc.net](mailto:sales@dalebriscoinc.net)  
Website: [www.dalebriscoinc.com](http://www.dalebriscoinc.com)

Dale Brisco Inc. is a second and third generation, family-owned manufacturing and precision fabrication company serving the Central Valley since 1967. We are a true one stop shop, handling projects from raw material to finished, coated product under one roof. Our in-house capabilities include 5 axis waterjet cutting, laser cutting, custom metal fabrication, machining, press brake metal bending, rolling and forming, MIG, TIG, & laser welding, material blasting, powder coating, and industrial painting. We also provide design support, reverse engineering, handrail fabrication, PEM hardware insertion, and huller/sheller/processor repair season replacement reverse engineering components & replacements. In addition, we also manufacture CEMA standard and custom sectional conveyor screws and their related material handling components, including replacement & upgrades. Whether customers need repair season replacement parts, conveyor system components, or repeat production runs, Dale Brisco Inc. combines modern equipment with hands on experience to deliver durable, quality products.

## DOUGLAS PRODUCTS

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Tel: (949) 648-8335  
Contact: Cavan Bruederle  
Email: [cavan@douglasproducts.com](mailto:cavan@douglasproducts.com)

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5629 E. Westover Ave, Fresno, CA 93727  
Tel: (559) 225-4605  
Contact: Jose Gonzalez  
Email: [jose@dciflooring.com](mailto:jose@dciflooring.com)  
Website: <https://dciflooring.com/>

Dynamic Coatings, Inc is a full-service, specialty coatings and lining applicator for industrial and commercial flooring needs throughout California.

## EL DORADO ALMONDS, LLC

PO Box 1327, Madera, CA 93639  
Tel: (559) 675-9000


Contacts: Amy Sihto, President, or Liz Huerta, VP of Operations  
Email: [amy@eldoradoalmonds.com](mailto:amy@eldoradoalmonds.com); [liz@eldoradoalmonds.com](mailto:liz@eldoradoalmonds.com)

As a grower-owned operation since 2010, our company strives to provide relationship-based satisfaction beginning at the ranch and ending in our customers' hands. Our group of owners formed El Dorado with the intention to receive transparent market information and mindfully offer their almonds to the marketplace. All of our growers work as responsible family-owned farming operations, each individually owned, to deliver the best quality and yields possible. This brings an added level of traceability to our packing process. El Dorado strives to be a dependable and trusted supplier to almond purchasers around the globe. Accountability in all sectors including employee culture, food safety, integrity, quality and customer service is, and always will be, paramount to our organization and its success.

## EPIC INSURANCE BROKERS & CONSULTANTS

Tel: (559) 451-3190  
Contact: Patrick McCaleb  
Email: [patrick.mccaleb@epicbrokers.com](mailto:patrick.mccaleb@epicbrokers.com)  
Website: <https://www.epicbrokers.com/>


We are a unique and innovative retail risk management and employee benefits insurance brokerage and consulting firm, founded in San Francisco, California in 2007 with offices and leadership across the country. EPIC Insurance Brokers & Consultants has a depth of industry expertise across key lines of insurance, including risk management, property and casualty, employee benefits, unique specialty program insurance and private client services.



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AgWest Farm Credit, American AgCredit, CoBank, and Fresno Madera Farm Credit are cooperatively-owned lending institutions providing agriculture and rural America with a dependable source of credit. We specialize in financing farmers, ranchers, farmer-owned cooperatives, rural utilities and agribusinesses.

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1210 Pennington Avenue, Thief River Falls, MN 56701

Tel: (800) 654-1927

Email: [loren@forsbergs.com](mailto:loren@forsbergs.com), [ryan@forsbergs.com](mailto:ryan@forsbergs.com), [tim@forsbergs.com](mailto:tim@forsbergs.com)

Website: [www.forsbergs.com](http://www.forsbergs.com)

Forsbergs Inc. is a worldwide manufacturing company that has been in business since 1927. The equipment is well known and highly regarded throughout the nut and dry granular processing industries. Equipment such as: Fluidizers, Pressure and Vacuum Destoners, Vacuum and Pressure Gravity Separators, and vibratory conveyors are synonymous with the name Forsberg, Inc. The quality and stability of these machines give the food processing industry premium results from a company with resilient reputation.

## G3 ENTERPRISES

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Tel: (209) 961-3301

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Email: [devin.horton@g3enterprises.com](mailto:devin.horton@g3enterprises.com)

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We are ag transportation experts with equipment and capacity to haul year-round from field to processor, to packer and on as finished goods. We offer reliable and timely transportation services for pistachio growers in California, and our Ag team can guide you through the transportation logistics for this year's pistachio harvest.

## HORIZON NUT

26487 N. Hwy 99, Tulare, CA 93274

Contact: Kirk Squire

Email: [info@horizonnut.com](mailto:info@horizonnut.com), [ksquire@horizonnut.com](mailto:ksquire@horizonnut.com)

Website: [www.horizonnut.com](http://www.horizonnut.com)

Horizon Nut Company is a grower-owned pistachio processor located in the Central San Joaquin Valley. We are dedicated to exceptional quality, rigorous food safety standards, and innovative processing, in order to bring pistachios from our farms to you. Horizon Nut Company brings extensive knowledge and strong relationships to the worldwide markets, providing long-term growth and profitability for our growers and partners.

## HORN TECHNOLOGIES & SERVICES

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Contact: Roland Geiger

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Tel: (559) 721-4781

Contact: Justin D. Pretzer

Email: [justin.pretzer@hubinternational.com](mailto:justin.pretzer@hubinternational.com)

Website: [www.hubinternational.com](http://www.hubinternational.com)

HUB has provided Nut industry specific solutions for over 20 years. We specialize in insuring groups that hull, shell, and process all types of tree nuts and related products. With our exclusive products, we can create a program that will maximize coverage and savings.

## IFC

13420 W 99th St, Lenexa, KS 66215

Tel: (800) 477-4432

Contact: Karen Loudon

Email: [karen.loudon@indfumco.com](mailto:karen.loudon@indfumco.com)

IFC's specialty is providing comprehensive pest management solutions to the food and commodity industries. Or service specialists have extensive food industry pest management experience and are experts in providing the services needed for our clients' food safety programs. With our specialty focus on the food industry, IFC leverages utilizing data analytics captured from our services and inspections to recommend the most effective and economical approach to pest prevention. Our focus is food and commodity protection while providing World Class service to our customers.

## INTELLICULTURE

150 S Main Street #130 Salinas, CA 93901

Tel: (831) 272-7160

Contact: Eric Jessen

Email: [eric@intelliculture.com](mailto:eric@intelliculture.com)

Website: [www.intelliculture.com](http://www.intelliculture.com)

IntelliCulture is a farm equipment management software provider that is purpose-built for nut growers. We connect to your existing GPS hardware or growers can use ours. IntelliCulture shows you what your equipment is doing in the block and how to lower your cost per acre.

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Tel: (530) 520-2582

Contact: Kurt Groteguth

Email address: [kgroteguth@iwins.com](mailto:kgroteguth@iwins.com)

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InterWest Insurance has the horsepower and experience to provide your agribusiness operation, and processing facility with comprehensive insurance support and coverage, with over 400

employees, and now with 14 locations in Central and Northern California, and Reno, Nevada. InterWest has been ranked 14 on the list of the Top 100 Largest Brokers of U.S. Business, and we offer expertise in all lines of insurance, supported by our own 'in-house-teams' covering risk/safety management; claims management, human resources, and labor law consultants.

## JEM EQUIPMENT

21275 Simpson Rd, Corning, CA 96021

Phone Number: 530-824-4544

Contact Person: Shea Maloney

Email: [Shea@JEMEquipment.com](mailto:Shea@JEMEquipment.com); [Sales@JEMEquipment.com](mailto:Sales@JEMEquipment.com)

Website: [JEMEquipment.com](http://JEMEquipment.com)

JEM Equipment Manufacturing LLC seeks to be a world-wide leader in agricultural machinery with our nut processing equipment. Our goal is to make the most efficient, custom plant design based on our customers' needs. We serve businesses locally, nationally, and internationally. We supply our clients with nut processing equipment and training on how to best operate the product and maximize its results. We value long-term relationships with our clients and provide continual upgrades to existing processes and equipment. We are the only nut processing manufacturer to make, build, maintain, and operate all of our agricultural machinery. We guarantee top-level products and excellent service from a highly-qualified and experienced team. We strive to grow our business with the same level of honesty and integrity that goes into our products.

## LMC MANUFACTURING

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Tel: (229) 524-2197

Fax: (229) 524-2531

Contact: Tullie Everett

Email: [tullie.everett@lmcarter.com](mailto:tullie.everett@lmcarter.com)

LMC Manufacturing delivers world-class machinery, engineering services, and installation. With over 80 years of experience, we provide solutions tailored to meet each customer's unique requirements. Our focus on process applications and our ability to deliver custom-built equipment truly sets us apart in the manufacturing sector.

## MATERIAL MOTION INC.

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Tel: (916) 878-6426

Fax: (404) 237-6128

Contact: Kevin Morris

Email: [kevin.morris@materialmotion.com](mailto:kevin.morris@materialmotion.com)

Website: <https://www.materialmotion.com/>

Material Motion specializes in providing high-quality, custom flexible packaging products, designed and engineered to meet the diverse and demanding requirements of our customers throughout North America. Our technical competence and our focus on continuous improvement allow us to create, design, and implement a specific product, tailored to meet the most stringent requirements of our customers while meeting specific industry performance standards. Primary Products for the Tree Nut Industry include: FIBCs – Flexible Intermediate Bulk Containers – Bulk Bags Woven Polypropylene Bags Polyethylene Bin/Box Liners Corrugated Cartons.

## MCDUGALL TRADING

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Tel: (916) 367-8661

Contact: Scott Sickler

Email: [scott.sickler@mcdougalltrading.com](mailto:scott.sickler@mcdougalltrading.com)

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Contact: Gina McTeer

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## MONTE VISTA FARMING COMPANY

5043 N Montpelier Rd, Denair, CA 95316

Cell: 209-655-9599

Contact: Ken Peelman

Email: kpeelman@montevistafarming.com

Website: montevistafarming.com

Founded in 1985, Monte Vista Farming Company has established itself as a go to premium almond processor by customers around the world. Our success is rooted in transparency of reporting and trust built with our growers by sharing information from the field, huller, and processor that drives better yields, exceptional quality, and premium returns back to their bottom line.

## NIVERPLAST

4170 36th St SE, Grand Rapids, MI 49512

Tel: (502)312-6095

Contact: Scott Williams

Email: s.williams@niverplast.com

Website: www.niverplastna.com

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Tel: 720-586-6545

Contact: Jared Morse, Area Sales Manager

Email: Jared.morse@optimum-sorting.com

Website: <https://www.optimum-sorting.com>

We offer advanced sorting technologies that enhance efficiency and accuracy across a wide range of industries. Our machines, including belt sorters and free-fall laser sorters providing excellent defect detection and an optimal ratio of good products. With a compact design and low maintenance requirements, we help businesses maintain high quality standards, reduce operational costs and increase productivity. Our focus on innovation ensures the highest performance standards.

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Contact: Mike Kicherer

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Package Devices is a trusted manufacturers' rep group for automated packaging equipment, bulk material handling and inspection systems. We combine deep application expertise with sensible automation to help increase throughput, improve quality, and drive efficiency at every stage of your nut processing and packaging operations. Let us bring the right solution to the right problem and get you running faster, leaner, and smarter.

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Contact: Judah Cofer

Email: judah.cofer@pinionglobal.com

Website: [www.pinionglobal.com](http://www.pinionglobal.com)

Pinion Global finds creative ways to achieve business results and provide value to those we serve. The firm leads, nationally, as consultants and CPAs fully immersed in the food and agriculture industry. The firm is solidly embedded throughout the food-supply chain, working with producers, input suppliers, processors, packagers, distributors, biofuel manufacturers, equipment dealerships, landowners, lenders, as well as agencies and policy organizations that support the industry.

## PREMIER TRAILER MANUFACTURING, INC.

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Tel: (559) 358-0809

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Contact: Rick Cuelho

Email: rickpremiertrailer@yahoo.com

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Tel: (844) 434-8474

Contact: Raf Peeters or Dallan Borboa

Email: raf.peeters@eivis-group.com; dborboa@qcify.com

Website: [qcify.com](http://qcify.com)

Modern nut processing demands intelligence—not fixed settings. Qcify specializes in AI-powered sorting and inspection solutions for the nut and food industry, all connected by Pack2Spec, which links sensors and sorters in a continuous feedback loop that automatically adjusts thresholds as product conditions change. The result is higher yield, stable quality, and consistent specifications. As a proud member of eivis, we also offer complementary imaging technologies—such as the Hypernova powered by CIT® Gen3—combining Chemical Imaging Technology and intelligent vision systems to advance safer, smarter, and more sustainable food production.

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Tel: 559-977-4812

Contact: Ryan Vieira

Email: [ryanvieira@rapidaim.io](mailto:ryanvieira@rapidaim.io)

RapidAIM is an Australian company founded in 2018, entering US market in 2023 and California market in 2024. It is a sustainably conscious company that provides Digital Crop Protection smart device system that connects the field to the cloud. With the RapidAIM sensor devices and software, you can collect and interpret data, evaluate action and forecast risks.

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Metal fabrication, installation and project design.

## ROMO INCENTIVES GROUP

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Contact: Albert Romo

Email: [aromo@romogroup.com](mailto:aromo@romogroup.com)

Romo Incentives Group is a tax incentives consulting firm that helps businesses identify both federal and state tax incentives. Our expertise in areas like R&D tax credits, employment incentives, cost segregation, and sales tax consulting also enables agriculture businesses to reduce tax burdens, improve cash flow, and reinvest more capital into equipment, technology, and sustainable farming practices.

## SATAKE

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Tel: (209) 551-3203

Fax: (209) 551-0841

Contact: Jeff Sargent

Email: [jsargent@satake-usa.com](mailto:jsargent@satake-usa.com)

Website: [www.satake-usa.com](http://www.satake-usa.com)

Celebrating 130 Year Anniversary; Satake USA Inc. Advanced Optical Sorting. Satake USA Inc. is based in Houston, Texas with Western Operations in Modesto, CA. specializing in contemporary unique design solutions tailored for the tree nut, grain and food industry. Our commitment to quality, innovation and customer satisfaction drives us to develop optical sorters that enhance product purity, efficiency and profitability for our customers worldwide. Our Product line includes: ENPRESOR, ENPRESOR LUX, and Vantage II offering unparalleled sorting accuracy for tree nuts, combining advanced technology with ease of operation to remove rejects and FM effectively; Spectra combines X-Ray, Full Color, IR and Shape in one platform. Spectra is proven to be effective in removing pinhole damage, FM and

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## SCREW CONVEYOR PACIFIC CORP

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Contact: Danny White

Email: [dwhite@screwconveyor.com](mailto:dwhite@screwconveyor.com)

Website: <https://screwconveyor.com/screw-conveyor-pacific-coast-california/>

Central California based manufacturer of bulk material handling equipment. Primarily screw conveyors, drag conveyors and bucket elevators.

## SDI

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## SIMATEK BULK SYSTEMS A/S

Charlottevej 8-10 4270 Hoeng Denmark  
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We passionately deliver uncompromising service. Pests pose a serious threat to public health and our world's food supply. Food-borne illnesses as result of bacteria transmitted by pests sicken millions of people annually. Sprague's highly trained and dedicated team is driven to do its part to provide the world with the safe food and healthy living and work it deserves.

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Contact: Ethan Crowder  
Email: ethan.crowder@target-specialty.com  
Website: https://www.target-specialty.com

Target Specialty Products is a leading provider of pest control, turf care, and vegetation management solutions, serving customers across the U.S. and Canada through 46 locations. Since its founding in 1969, the company has expanded through key partnerships and acquisitions while continuing to focus on growth, innovation, and customer support.

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Teleos Ag Solutions is the exclusive, global distributor of TELONE™ by Teleos soil fumigant, the world's best defense against nematodes. TELONE™ is a pre-plant soil fumigant for control of all major species of nematodes, including root-knot, lesion, stubby-root, dagger, ring and cyst.

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Tel: (916) 383-3900  
Contact: Luis Moreno  
Email: Food.us@tomra.com

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## TREEHOUSE CALIFORNIA ALMONDS, LLC

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Office: (559) 757-5020  
Cell: (209) 936-9188  
Contact: Kevin Weber  
Email: kevin@treehousealmonds.com  
Website: https://www.treehousealmonds.com/

Treehouse California Almonds is a premier almond handler that focuses on manufactured almond ingredients. The demand for their value-added products is consistently growing with some of the most discerning CPG companies and are seeking additional supply. Their proven track record of high-level grower returns along with their exceptional transparency with growers have made them a premium choice amongst growers to be their almond marketer of choice. Partner with Treehouse California Almonds today!

## TUFF BOY

5151 Almondwood Road, Manteca, CA 95337  
Tel: (209) 858-4131  
Contact: Bryce Perkins  
Email: SalesTeam@TuffBoy.com  
Website: www.tuffboy.com

Tuff Boy is engaged in rental and leasing of trailers designed to be utilized with AG harvest operations.

## UTILITY COST MANAGEMENT LLC

1100 W. Shaw Avenue, Suite 126, Fresno, CA 93711  
Tel: (559) 493-5519  
Contact: Greg Normart  
Email: gn@utilitycostmanagement.com  
Website: http://www.utilitycostmanagement.com

Utility Cost Management LLC (UCM) reduces utility bill charges through the analysis of data, rates, and the regulations that govern utility providers in California. The company's efforts have changed the way electric utility providers interpret and apply their own rates, saving millions in utility bill charges for California's Agricultural producers.

## VALLEY WIDE COOPERATIVE

624 E. Service Road, Modesto, CA 95358  
Tel: (209) 538-7070 - Retail (Ray Sousa); Energy (Isaac Lewis)  
Tel: (559) 474-4400 - AG (Rich Bakke)  
Email: info@valleywidecoop.com

Valley Agronomics is focused on helping farmers maximize yields on their farms and ranches. Valley Agronomics continues to find new ways to serve its growers. By offering new tech-

nologies, from fertilizer, seed and expert crop advisers, Valley Agronomics has everything you need to succeed. Your growing success is our business. Valley Wide Cooperative offers energy and retail solutions to farmers, residential propane users and rural customers in California.

## WEST COAST NUT

8469 N. Millbrook Ave. Suite 101, Fresno, CA 93720  
Tel: (559) 352-4456  
Contact: Jay Visser  
Email: sales@jcsmarketinginc.com  
Website: www.WCNGG.com

West Coast Nut is a trusted publication serving the tree nut industry with expert insights on almond, walnut, pistachio, and pecan production. Since 2011, it has served growers with news, research, and events across California's nut-growing regions.

## WEST-LINK CORPORATION

3467 Ocean View Blvd, Ste. #D, Glendale, CA 91208  
Tel: (818) 249-4647  
Fax: (818) 249-4951  
Contact: Brian Sears  
Email: bps@west-link.com  
Website: www.west-link.com

West-Link is the leading manufacturer's representative / distributor for inspection, packaging and processing equipment. In business for over 50 years providing Engineering Solutions, Equipment, Installation, Parts and after Sales Support.

## WEST VALLEY HULLING COMPANY

45475 W. Panoche Road, Firebaugh, CA 93622  
(Office): 559-659-7735  
Cell: 559-223-8815  
Contact Person : Jeff Hamilton  
Email address: jeff@westvalleyhulling.com  
Website: westvalleyhulling.com

West Valley Hulling Company was founded in 1999 to serve the expanding hulling and shelling needs of almond growers on the west side of the San Joaquin Valley. From the beginning, West Valley has been a leader in providing growers with premium producing results. Maintaining the highest quality possible for growers is our goal. Offering inshell production, timely processing and highest quality returns. keeps West Valley Hulling at the forefront of customer service and satisfaction.

## WILKEY INDUSTRIES, INC.

830 S. Tegner Road, Turlock, CA 95380  
Tel: (209) 656-0561  
Email: corbin@wilkeyindustries.com, don@wilkeyindustries.com, mikeb@wilkeyindustries.com  
Website: www.WilkeyIndustries.com

As a part of WI, we offer our nut equipment supplier Legacy Industries, LLC. It is a line of agricultural nut equipment that offers innovative new agricultural harvesting solutions that has proven to be faster and more user friendly. LegacyIndustriesLLC.com

## ZENITH INSURANCE COMPANY

8405 N. Fresno Street, Ste. 301, Fresno, CA 93720  
Tel: (559) 449-4744  
Contact: Kimberly Naffziger  
Email: knaffziger@thezenith.com  
Website: www.thezenith.com

Zenith is the premier specialist in workers' compensation nationally, and a leader in property and casualty insurance for the California agriculture industry. We combine depth of expertise with a forward-thinking approach to achieve the highest level of service and outcomes for our clients. We believe insurance is a long-term investment in your employees and the success of your business. We're passionate about helping our customers support their employees with safe workplaces, and when injuries occur, helping injured employees get the medical care they need and return to work.

